

ZKH Group Limited Announces Second Quarter 2024 Unaudited Financial Results

SHANGHAI, Aug. 22, 2024 /PRNewswire/ -- ZKH Group Limited ("ZKH" or the "Company") (NYSE: ZKH), a leading maintenance, repair and operations ("MRO") procurement service platform in China, today announced its unaudited financial results for the second quarter ended June 30, 2024.

Second Quarter 2024 Operational and Financial Highlights

in thousand RMB, except for number of customers, percentage and basis points ("bps")	Second Quarter		
	2023	2024	Change
GMV^[1]	2,608,851	2,754,591	5.6 %
GMV by Platform			
ZKH Platform	2,375,584	2,479,915	4.4 %
GBB Platform	233,267	274,676	17.8 %
GMV by Business Model			
Product Sales (1P)	1,995,108	2,185,351	9.5 %
Marketplace (3P)	613,743	569,240	-7.3 %
Number of Customers^[2]	38,980	48,766	25.1 %
ZKH Platform	28,909	34,360	18.9 %
GBB Platform	10,071	14,406	43.0 %
Net Revenues^[3]	2,073,453	2,249,996	8.5 %
Gross Profit	335,071	382,991	14.3 %
% of Net Revenues	16.2 %	17.0 %	86.2bps
Operating Loss	(123,093)	(71,213)	-42.1 %
% of Net Revenues	-5.9 %	-3.2 %	277.2bps
Non-GAAP EBITDA^[4]	(107,851)	(47,068)	-56.4 %
% of Net Revenues	-5.2 %	-2.1 %	311.0bps
Net Loss	(129,580)	(66,289)	-48.8 %
% of Net Revenues	-6.2 %	-2.9 %	330.3bps
Non-GAAP Adjusted Net Loss^[5]	(129,498)	(34,857)	-73.1 %
% of Net Revenues	-6.2 %	-1.5 %	469.6bps

Mr. Eric Long Chen, Chairman and Chief Executive Officer of ZKH, stated, "Bolstered by our leadership position in the MRO industry, we achieved solid performance in the second quarter of 2024, driving further profitability improvement despite macroeconomic headwinds. Specifically, we continued to invest in strengthening our supply chain capabilities, enabling us to offer better value-for-money product offerings. Concurrently, we enhanced our customer coverage and service capabilities by optimizing the sales team structure to foster closer customer engagement. In parallel, we redoubled our efforts to advance our digitalization and artificial intelligence capabilities by promoting digital and intelligent applications across various business areas. Looking ahead, we remain steadfast in our commitment to doing what is right for the long-term success of our business. Our unique value proposition of providing digitalized and one-stop MRO procurement solutions to our customers serves as the foundation for our continued growth. Leveraging this strong market positioning, we are well-poised to seize the vast opportunities in the MRO market and deliver sustainable revenue growth."

Mr. Max Chun Chiu Lai, Chief Financial Officer of ZKH, added, "We are pleased with the solid growth in the second quarter, with GMV and net revenue increasing by 5.6% and 8.5% year over year, respectively. This performance was underpinned by a 25.1% year-over-year increase in customer numbers and continued strong demand in the MRO market. While delivering continued topline growth, our profitability strengthened further with an improvement in the gross margin and a narrowing of the net loss. Our gross profit increased by 14.3% with gross margin expanding by 86.2 basis points year over year and adjusted net loss narrowed by 73.1%, with a corresponding margin improvement of 469.6 basis points year over year, marking our ninth consecutive quarter of year-over-year improvement. Moving forward, we will continue our share repurchase program initiated earlier this year and remain focused on sustaining growth and delivering long-term value to all our stakeholders."

^[1] GMV is the total transaction value of orders placed on the Company's platform and shipped to customers, excluding taxes, net of the returned amount.

^[2] Customers are customers that transacted with the Company during the period of time, which mainly include enterprise customers in various industries.

^[3] The proportion of GMV generated by the marketplace model was 23.5% and 20.7% for the second quarter of 2023 and 2024, respectively.

^[4] Non-GAAP EBITDA is defined as net loss before interest expenses, income tax expenses/(benefits) and depreciation and amortization expenses.

^[5] Non-GAAP adjusted net loss is defined as net loss excluding share-based compensation expenses.

Second Quarter 2024 Financial Results

Net Revenues. Net revenues were RMB2,250.0 million (US\$309.6 million), representing an increase of 8.5% from RMB2,073.5 million in the same period of 2023, mainly due to the strong increase in customer numbers and continued growth in MRO market demand.

in thousand RMB, except for percentage	Second Quarter		
	2023	2024	Change
Net Revenues	2,073,453	2,249,996	8.5 %
Net Product Revenues	1,986,555	2,163,721	8.9 %

From ZKH Platform	1,756,114	1,893,447	7.8 %
From GBB Platform	230,441	270,274	17.3 %
Net Service Revenues	69,865	69,161	-1.0 %
Other Revenues	17,033	17,114	0.5 %

- **Net Product Revenues.** Net product revenues were RMB2,163.7 million (US\$297.7 million), representing an increase of 8.9% from RMB1,986.6 million in the same period of 2023. The increase was mainly due to higher net product revenues generated from both the ZKH and GBB platforms, primarily driven by the strong increase in customer numbers.
- **Net Service Revenues.** Net service revenues were RMB69.2 million (US\$9.5 million), a decrease of 1.0% from RMB69.9 million in the same period of 2023, primarily due to lower proportion of GMV generated by the marketplace model on the ZKH platform.
- **Other Revenues.** Other revenues were RMB17.1 million (US\$2.4 million), compared with RMB17.0 million in the same period of 2023.

Cost of Revenues. Cost of revenues was RMB1,867.0 million (US\$256.9 million), representing an increase of 7.4% from RMB1,738.4 million in the same period of 2023, which was lower than the growth in product revenues, mainly attributable to the payoff of the Company's measures to reduce the overall product procurement costs.

Gross Profit and Gross Margin. Gross profit was RMB383.0 million (US\$52.7 million), an increase of 14.3% from RMB335.1 million in the same period of 2023. Gross margin was 17.0%, compared with 16.2% in the same period of 2023. The increase in gross margin was driven by higher gross margin of product sales model (1P) and increased take-rate of marketplace model (3P) on the ZKH platform, partially offset by lower gross margin of the GBB platform.

in thousand RMB, except for percentage and basis points ("bps")	Second Quarter		
	2023	2024	Change
Gross Profit	335,071	382,991	14.3 %
% of Net Revenues	16.2 %	17.0 %	86.2bps
Under Product Sales (1P)			
ZKH Platform	240,896	294,022	22.1 %
% of Net Product Revenues from ZKH Platform	13.7 %	15.5 %	181.1bps
GBB Platform	13,565	15,133	11.6 %
% of Net Product Revenues from GBB Platform	5.9 %	5.6 %	-28.7bps
Under Marketplace (3P) ^[6]	69,865	69,161	-1.0 %
% of Net Service Revenues	100.0 %	100.0 %	-
Others	10,745	4,675	-56.5 %
% of Other Revenues	63.1 %	27.3 %	-3,576.7bps

^[6] Take rate of marketplace model was 12.2% and 11.4% for the second quarter of 2024 and 2023, respectively. Take rate of market place model represents gross profit from marketplace model divided by GMV from marketplace model.

Operating Expenses. Operating expenses were RMB454.2 million (US\$62.5 million), a decrease of 0.9% from RMB458.2 million in the same period of 2023. Operating expenses as a percentage of net revenues were 20.2%, compared with 22.1% in the same period of 2023, demonstrating the Company's improved operational efficiency.

- **Fulfillment Expenses.** Fulfillment expenses were RMB99.1 million (US\$13.6 million), a decrease of 7.1% from RMB106.7 million in the same period of 2023. The decrease was primarily attributable to lower employee benefit costs and warehouse rental costs, partially offset by higher distribution expenses. Fulfillment expenses as a percentage of net revenues were 4.4%, compared with 5.1% in the same period of 2023.
- **Sales and Marketing Expenses.** Sales and marketing expenses were RMB157.7 million (US\$21.7 million), a decrease of 6.5% from RMB168.6 million in the same period of 2023. The decrease was primarily attributable to lower travel expenses and employee benefit costs. Sales and marketing expenses as a percentage of net revenues were 7.0%, compared with 8.1% in the same period of 2023.
- **Research and Development Expenses.** Research and development expenses were RMB38.4 million (US\$5.3 million), a decrease of 16.4% from RMB46.0 million in the same period of 2023. The decrease was primarily attributable to lower employee benefit costs. Research and development expenses as a percentage of net revenues were 1.7%, compared with 2.2% in the same period of 2023.
- **General and Administrative Expenses.** General and administrative expenses were RMB159.0 million (US\$21.9 million), an increase of 16.1% from RMB136.9 million in the same period of 2023. The increase was primarily attributable to higher share-based compensation expenses, partially offset by the decrease in employee benefit costs. General and administrative expenses as a percentage of net revenues were 7.1%, compared with 6.6% in the same period of 2023.

Loss from Operations. Loss from operations was RMB71.2 million (US\$9.8 million), compared with RMB123.1 million in the same period of 2023. Operating loss margin was 3.2%, compared with 5.9% in the same period of 2023.

Non-GAAP EBITDA. Non-GAAP EBITDA was negative RMB47.1 million (US\$6.5 million), compared with negative RMB107.9 million in the same period of 2023. Non-GAAP EBITDA margin was negative 2.1%, compared with negative 5.2% in the same period of 2023.

Net Loss. Net loss was RMB66.3 million (US\$9.1 million), compared with RMB129.6 million in the same period of 2023. Net loss margin was 2.9%, compared with 6.2% in the same period of 2023.

Non-GAAP Adjusted Net Loss. Non-GAAP adjusted net loss was RMB34.9 million (US\$4.8 million), compared with RMB129.5 million in the same period of 2023. Non-GAAP adjusted net loss margin was 1.5%, compared with 6.2% in the same period of 2023.

Basic and Diluted Net Loss per ADS^[7] and Non-GAAP Adjusted Basic and Diluted Net Loss per ADS^[8]. Basic and diluted net loss per ADS were RMB0.40 (US\$0.06), compared with RMB14.52 in the same period of 2023. Non-GAAP adjusted basic and diluted net loss per ADS were RMB0.21 (US\$0.03), compared with RMB3.43 in the same period of 2023.

^[7] ADSs are American depository shares, each of which represents thirty-five (35) Class A ordinary shares of the Company.

^[8] Non-GAAP adjusted basic and diluted net loss per ADS is a non-GAAP financial measure, which is calculated by dividing non-GAAP net loss attributable to the Company's ordinary shareholders by the weighted average number of ADSs.

Balance Sheet and Cash Flow

As of June 30, 2024, the Company had cash and cash equivalents, restricted cash and short-term investments of RMB2.04 billion (US\$280.8 million), compared with RMB2.12 billion as of December 31, 2023.

Net cash generated from operating activities was RMB122.1 million (US\$16.8 million) in the second quarter of 2024, compared with net cash used in operating activities of RMB236.2 million in the same period of 2023.

Exchange Rate

This announcement contains translations of certain Renminbi ("RMB") amounts into U.S. dollars ("US\$") at specified rates solely for the convenience of the reader. Unless otherwise noted, all translations from RMB to US\$ were made at a rate of RMB7.2672 to US\$1.00, the exchange rate in effect as of June 28, 2024, as set forth in the H.10 statistical release of The Board of Governors of the Federal Reserve System. The Company makes no representation that any RMB or US\$ amounts could have been, or could be, converted into US\$ or RMB, as the case may be, at any particular rate, or at all.

Conference Call Information

The Company's management will hold a conference call on Thursday, August 22, 2024, at 8:00 A.M. U.S. Eastern Time or 8:00 P.M. Beijing Time to discuss its financial results and operating performance for the second quarter of 2024.

United States (toll free):	+1-888-317-6003
International:	+1-412-317-6061
Mainland China (toll free):	400-120-6115
Hong Kong (toll free):	800-963-976
Hong Kong:	+852-5808-1995
Access Code:	7845776

The replay will be accessible through August 29, 2024, by dialing the following numbers:

United States:	+1-877-344-7529
International:	+1-412-317-0088
Replay Access Code:	2271132

A live and archived webcast of the conference call will also be available on the Company's investor relations website at <https://ir.zkh.com>.

About ZKH Group Limited

ZKH Group Limited (NYSE: ZKH) is a leading MRO procurement service platform in China, dedicated to propelling the MRO industry's digital transformation to drive cost reduction and efficiency improvement industry-wide. Leveraging its outstanding product selection and recommendation capabilities, ZKH provides digitalized, one-stop MRO procurement solutions that enable its customers to transparently and efficiently access a wide selection of quality products at competitive prices. The Company also facilitates timely and reliable product delivery with professional fulfillment services. By catering specifically to the needs of MRO suppliers and customers through its unmatched digital infrastructure, the Company empowers all participants in the value chain to achieve more.

For more information, please visit: <https://ir.zkh.com>.

Use of Non-GAAP Financial Measures

This press release contains the following non-GAAP financial measures: non-GAAP adjusted net profit/(loss), non-GAAP adjusted net profit/(loss) per ADS, basic and diluted, and non-GAAP EBITDA. The non-GAAP financial measures should not be considered in isolation from or construed as alternatives to their most directly comparable financial measures prepared in accordance with accounting principles generally accepted in the United States of America. Investors are encouraged to review the historical non-GAAP financial measures in reconciliation to their most directly comparable GAAP financial measures.

The Company defines non-GAAP adjusted net profit/(loss) for a specific period as net profit/(loss) in the same period excluding share-based compensation expenses. The Company defines non-GAAP EBITDA as profit/(loss) before interest expenses, income tax expenses/(benefits) and depreciation and amortization expenses. Non-GAAP adjusted net profit/(loss) per ADS is calculated by dividing adjusted net profit/(loss) attributable to the Company's ordinary shareholders by the weighted average number of ordinary shares outstanding during the periods and then multiplied by 35.

The Company presents these non-GAAP financial measures because they are used by the management to evaluate the Company's operating performance and formulate business plans. The Company believes that these non-GAAP financial measures help identify underlying trends in its business that could otherwise be distorted by the effect of certain expenses that are included in net profit/(loss) and certain expenses that are not expected to result in future cash payments or that are non-recurring in nature. The Company also believes that the use of these non-GAAP financial

measures facilitates investors' assessment of its operating performance, enhances the overall understanding of its past performance and future prospects and allows for greater visibility with respect to key metrics used by the management in financial and operational decision making.

The non-GAAP financial measures have material limitations as analytical metrics and may not be calculated in the same manner by all companies. The Company's non-GAAP financial measures do not include all income and expense items that affect the Company's operations. They may not be comparable to other similarly titled measures used by other companies. In light of the foregoing limitations, you should not consider the non-GAAP financial measures as substitutes for, or superior to, their most directly comparable financial measures prepared in accordance with GAAP. The Company encourages investors and others to review its financial information in its entirety and not rely on a single financial measure.

For more information on these non-GAAP financial measures, please see the table captioned "Reconciliations of Non-GAAP Results" set forth at the end of this press release.

Safe Harbor Statement

This press release contains forward-looking statements. These statements are made pursuant to the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "may," "will," "expects," "anticipates," "aim," "estimates," "intends," "plans," "believes," "is/are likely to," "potential," "continue," and similar statements. Among other things, the quotations from management in this press release and ZKH's strategic and operational plans contain forward-looking statements. ZKH may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission (the "SEC"), in its annual report to shareholders, in press release and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about ZKH's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: ZKH's mission, goals and strategies; ZKH's future business development, financial condition and results of operations; the expected changes in its revenues, expenses or expenditures; the expected growth of the MRO procurement service industry in China and globally; changes in customer or product mix; ZKH's expectations regarding the prospects of its business model and the demand for and market acceptance of its products and services; ZKH's expectations regarding its relationships with customers, suppliers, and service providers on its platform; competition in the Company's industry; government policies and regulations relating to ZKH's industry; general economic and business conditions in China and globally; the outcome of any current and future legal or administrative proceedings; and assumptions underlying or related to any of the foregoing. Further information regarding these and other risks is included in ZKH's filings with the SEC. All information provided herein is as of the date of this announcement, and ZKH undertakes no obligation to update any forward-looking statement, except as required under applicable law.

For investor and media inquiries, please contact:

In China:

ZKH Group Limited
IR Department
E-mail: IR@zkh.com

Piacente Financial Communications
Hui Fan
Tel: +86-10-6508-0677
E-mail: zkh@thepiacentegroup.com

In the United States:

Piacente Financial Communications
Brandi Piacente
Tel: +1-212-481-2050
E-mail: zkh@thepiacentegroup.com

ZKH GROUP LIMITED

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(All amounts in thousands, except share, ADS, per share and per ADS data)

	As of December 31, 2023	As of June 30, 2024	
	RMB	RMB	US\$
Assets			
Current assets:			
Cash and cash equivalents	1,090,621	1,308,972	180,121
Restricted cash	159,751	150,305	20,683
Short-term investments	874,210	581,203	79,976
Accounts receivable (net of allowance for credit losses of RMB107,032 and RMB127,007 as of December 31, 2023 and June 30, 2024, respectively)	3,639,794	3,398,738	467,682
Notes receivable	352,997	274,726	37,804
Inventories	668,984	672,534	92,544

Prepayments and other current assets	168,117	182,692	25,138
Total current assets	6,954,474	6,569,170	903,948
Non-current assets:			
Property and equipment, net	145,288	173,586	23,886
Land use right	11,033	10,920	1,503
Operating lease right-of-use assets, net	224,930	196,811	27,082
Intangible assets, net	20,096	17,918	2,466
Goodwill	30,807	30,807	4,239
Total non-current assets	432,154	430,042	59,176
Total assets	7,386,628	6,999,212	963,124

Liabilities

Current liabilities:

Short-term borrowings	585,000	591,000	81,324
Accounts and notes payable	2,883,370	2,599,001	357,634
Operating lease liabilities	91,230	86,940	11,963
Advance from customers	19,907	19,095	2,628
Accrued expenses and other current liabilities	448,225	362,294	49,854
Total current liabilities	4,027,732	3,658,330	503,403

Non-current liabilities:

Long-term borrowings	-	19,813	2,726
Non-current operating lease liabilities	146,970	122,024	16,791
Other non-current liabilities	507	441	61
Total non-current liabilities	147,477	142,278	19,578
Total liabilities	4,175,209	3,800,608	522,981

ZKH Group Limited shareholders' equity:

Ordinary shares (USD0.0000001 par value; 500,000,000,000 and 500,000,000,000 shares authorized; 5,621,490,964 and 5,652,210,884 shares issued and outstanding as of December 31, 2023 and June 30, 2024, respectively)	4	4	1
Additional paid-in capital	8,139,349	8,274,123	1,138,557
Statutory reserves	6,013	6,013	827
Accumulated other comprehensive loss	(25,154)	(12,683)	(1,745)
Accumulated deficit	(4,908,793)	(5,065,983)	(697,102)
Treasury stock	-	(2,870)	(395)
Total ZKH Group Limited shareholders' equity	3,211,419	3,198,604	440,143
Non-controlling interests	-	-	-
Total shareholders' equity	3,211,419	3,198,604	440,143
Total liabilities and shareholders' deficit	7,386,628	6,999,212	963,124

ZKH GROUP LIMITED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(All amounts in thousands, except share, ADS, per share and per ADS data)

	For the three months ended			For the six months ended		
	June 30, 2023	June 30, 2024		June 30, 2023	June 30, 2024	
	RMB	RMB	US\$	RMB	RMB	US\$
Net revenues						
Net product revenues	1,986,555	2,163,721	297,738	3,853,214	3,938,740	541,989
Net service revenues	69,865	69,161	9,517	128,933	135,815	18,689
Other revenues	17,033	17,114	2,355	30,066	35,850	4,933
Total net revenues	2,073,453	2,249,996	309,610	4,012,213	4,110,405	565,611
Cost of revenues	(1,738,382)	(1,867,005)	(256,908)	(3,346,344)	(3,393,338)	(466,939)
Operating expenses						
Fulfillment	(106,674)	(99,097)	(13,636)	(217,582)	(196,445)	(27,032)
Sales and marketing	(168,620)	(157,689)	(21,699)	(348,496)	(321,802)	(44,281)
Research and development	(45,977)	(38,431)	(5,288)	(93,718)	(78,267)	(10,770)

General and administrative	(136,893)	(158,987)	(21,877)	(276,584)	(321,380)	(44,223)
Loss from operations	(123,093)	(71,213)	(9,798)	(270,511)	(200,827)	(27,634)
Interest and investment income	17,606	14,446	1,988	29,417	32,500	4,472
Interest expense	(4,507)	(5,522)	(760)	(7,600)	(11,217)	(1,544)
Others, net	(19,537)	(3,934)	(541)	21,432	22,508	3,097
Loss before income tax	(129,531)	(66,223)	(9,111)	(227,262)	(157,036)	(21,609)
Income tax expenses	(49)	(66)	(9)	(181)	(154)	(21)
Net loss	(129,580)	(66,289)	(9,120)	(227,443)	(157,190)	(21,630)
Less: net income attributable to non-controlling interests	(33)	-	-	238	-	-
Less: net income attributable to redeemable non-controlling interests	(7)	-	-	(193)	-	-
Net loss attributable to ZKH Group Limited	(129,540)	(66,289)	(9,120)	(227,488)	(157,190)	(21,630)
Accretion on preferred shares to redemption value	(419,425)	-	-	(475,803)	-	-
Net loss attributable to ZKH Group Limited's ordinary shareholders	(548,965)	(66,289)	(9,120)	(703,291)	(157,190)	(21,630)
Net loss	(129,580)	(66,289)	(9,120)	(227,443)	(157,190)	(21,630)
Other comprehensive loss:						
Foreign currency translation adjustments	(81,370)	(9,121)	(1,255)	(60,220)	(12,471)	(1,716)
Total comprehensive loss	(210,950)	(75,410)	(10,375)	(287,663)	(169,661)	(23,346)
Less: comprehensive income attributable to non-controlling interests	(33)	-	-	238	-	-
Less: comprehensive loss attributable to redeemable non-controlling interests	(7)	-	-	(193)	-	-
Comprehensive loss attributable to ZKH Group Limited	(210,910)	(75,410)	(10,375)	(287,708)	(169,661)	(23,346)
Accretion on Preferred Shares to redemption value	(419,425)	-	-	(475,803)	-	-
Total comprehensive loss attributable to ZKH Group Limited's ordinary shareholders	(630,335)	(75,410)	(10,375)	(763,511)	(169,661)	(23,346)
Net loss per ordinary share attributable to ordinary shareholders						
Basic and diluted	(0.41)	(0.01)	(0.00)	(0.53)	(0.03)	(0.00)
Weighted average number of shares						
Basic and diluted	1,322,841,307	5,747,591,752	5,747,591,752	1,322,841,307	5,745,856,349	5,745,856,349
Net loss per ADS attributable to ordinary shareholders						
Basic and diluted	(14.52)	(0.40)	(0.06)	(18.61)	(0.96)	(0.13)
Weighted average number of ADS (35 Class A ordinary shares equal to 1 ADS)						
Basic and diluted	37,795,466	164,216,907	164,216,907	37,795,466	164,167,324	164,167,324

ZKH GROUP LIMITED

RECONCILIATIONS OF GAAP AND NON-GAAP RESULTS

(All amounts in thousands, except share, ADS, per share and per ADS data)

	For the three months ended			For the six months ended		
	June 30, 2023	June 30, 2024		June 30, 2023	June 30, 2024	
	RMB	RMB	US\$	RMB	RMB	US\$
Net loss	(129,580)	(66,289)	(9,120)	(227,443)	(157,190)	(21,630)
Income tax expenses	49	66	9	181	154	12
Interest expense	4,507	5,522	760	7,600	11,217	1,544
Depreciation and amortization expense	17,173	13,633	1,876	40,586	28,703	3,950
Non-GAAP EBITDA	(107,851)	(47,068)	(6,475)	(179,076)	(117,116)	(16,124)
	For the three months ended			For the six months ended		
	June 30, 2023	June 30, 2024		June 30, 2023	June 30, 2024	
	RMB	RMB	US\$	RMB	RMB	US\$
Net loss	(129,580)	(66,289)	(9,120)	(227,443)	(157,190)	(21,630)

Add:						
Share-based compensation expenses	82	31,432	4,325	11,072	78,874	10,853
Non-GAAP adjusted net loss	(129,498)	(34,857)	(4,796)	(216,371)	(78,316)	(10,777)
Non-GAAP adjusted net loss attributable to ordinary shareholders per share						
Basic and diluted	(0.10)	(0.01)	(0.00)	(0.16)	(0.01)	(0.00)
Weighted average number of ordinary shares						
Basic and diluted	1,322,841,307	5,747,591,752	5,747,591,752	1,322,841,307	5,745,856,349	5,745,856,349
Non-GAAP adjusted net loss attributable to ordinary shareholders per ADS						
Basic and diluted	(3.43)	(0.21)	(0.03)	(5.72)	(0.48)	(0.07)
Weighted average number of ADS (35 Class A ordinary shares equal to 1 ADS)						
Basic and diluted	37,795,466	164,216,907	164,216,907	37,795,466	164,167,324	164,167,324

SOURCE ZKH Group Limited

<https://ir.zkh.com/2024-08-22-ZKH-Group-Limited-Announces-Second-Quarter-2024-Unaudited-Financial-Results>